



MedTekon 2025

INVESTMENTS. REFORMS. SYNERGIES

Shahjehan Ballroom, Taj Palace, New Delhi

30th January 2025 | New Delhi



CONFERENCE BROCHURE

#MedTekon2025



About MTaI MedTekon 2025

India's healthcare landscape is on the cusp of a revolutionary transformation, with the MedTech industry playing a pivotal role in shaping the future. As the country aspires to emerge as a global hub for medical technology innovation and manufacturing, the MedTech sector is set to redefine healthcare delivery, improve patient outcomes, and enable universal access to quality care.

The Medical Technology Association of India (MTaI) represents a wide spectrum of leading medical device companies. Its members have made remarkable contribution in manufacturing, MedTech R&D and healthcare worker skilling.

To further its mission of championing greater patient access and quality care, MTAI is organizing its annual flagship event, **MedTekon 2025**, under the theme: *"Galvanizing MedTech: Equipping Hospitals, Driving Investments, Developing Synergies & Facilitating Reforms"*.

MedTekon 2025 brings together industry leaders, policymakers, and key stakeholders to collaboratively shape the roadmap for accelerating India's emergence as:

- A global thought leader in MedTech,
- A good practice leader and
- A global hub for MedTech innovation, manufacturing and healthcare worker skilling

Welcome to MedTekon 2025, where together, we co-create this transformative dialogue!

Speaker Profiles



Smt. Anupriya Patel

Union Minister of State for Health & Family Welfare and Chemicals & Fertilisers

Smt. Anupriya Singh Patel, face of resurgence of the underprivileged, presents a strong image of a leader who is passionate, decisive and committed towards the cause of the oppressed and marginalised sections of the society. She is truly a 'role-model' not only for women but even for the youth in a young nation like India. She leads by setting examples and inspires people to contribute towards the nation's progress.

At the age of 35 years, she took oath as the 'Youngest Minister' in Modi – 1 Government and served as Minister of State for Health and Family Welfare. She made her second start in the Council of Ministers as Minister of State for Commerce & Industry in Modi – 2 Government and is now serving as Union Minister of State for Health & Family Welfare and Chemicals & Fertilisers in Modi-3 government.

She is blessed with excellent oratory skills and always speaks emphatically on the floor of the House. As a Member of Parliament, she has made a mark with her meaningful interventions in the parliamentary debates and discussions. Her commitment and unparalleled spirit to work towards strengthening the social justice ideology is admired by people at large. She has garnered widespread public support for the developmental initiatives undertaken in her Parliamentary constituency, Mirzapur and beyond.



Dr. Vinod K Paul

Member of NITI Aayog, Government of India

Prof. Vinod K. Paul, a paediatrician by training, was on the faculty of the Department of Paediatrics, All India Institute of Medical Sciences, New Delhi, since 1985, and served as the Head of the Department for nearly a decade. He is a globally recognised medical scientist and public health exponent.

Government of India appointed Dr Paul as a Member of the National Institution for Transforming India, the NITI Aayog, in August 2017 where he leads the Health, Nutrition and HRD verticals. He has played a pivotal role in formulating the Ayushman Bharat-PMJAY, the Ayushman Bharat Health and Wellness Centre Scheme and POSHAN Abhiyaan.

Prof. Paul also served as the Chairman of The Board of Governors in supersession of the Medical Council of India for two years from 2018 to 2020. This tenure was recognised for a record increase in undergraduate and postgraduate medical seats, and introduction of telemedicine guidelines, district residency scheme and a plethora of other reforms.

Dr. Paul is a part of the core team of the Union Government for Covid-19 pandemic response. He chairs the Empowered Group on Medical Infrastructure and COVID Management Plan, as well as the National Expert Group on Vaccine Administration for COVID-19.

Prof. Paul is a Fellow of the three Science Academies of the country, and a recipient of the Dr. B. R. Ambedkar Centenary Award for Excellence in Biomedical Research. He was conferred with the prestigious Ihsan Dogramaci Family Health Foundation Prize by WHO at the 2018 World Health Assembly.

Speaker Profiles



Mr. Aseem Sahu

Deputy Drugs Controller,
Central Drugs Standards Control Organization

Shri. Aseem Sahu is Deputy Drugs Controller (India) working in Central Drugs Standard Control Organization (CDSCO), Directorate General of Health Services, Ministry of Health & Family Welfare, Government of India. Presently, he is heading the Medical Devices Division in CDSCO (Head Quarter), New Delhi and involved in the various activities for implementation of Medical Devices Rules, 2017 and related policies.

He has vast experience in the area of regulation and enforcement activities of Drugs, Medical Devices and In-vitro diagnostic medical devices as well as Cosmetics. He has looked after the responsibility of various Divisions in CDSCO viz. Medical Devices Division, In-vitro Diagnostics Division, Cosmetics Division, Veterinary Division, Ayush Division, FDC Division, Blood Bank Division, Import and Registration Division, etc. He has also taken charge of CDSCO, North Zone Office and involved in various enforcement activities under the provisions of Drug and Cosmetics Act 1940 & Rules thereunder.

He has total experience of more than 32 years in regulation of drugs, medical device and cosmetics including industrial experience of 7 years in Manufacturing and Quality Control of Medical Devices and pharmaceuticals.



Mr. Ajit B. Chavan

Additional CEO, GeM

Shri Ajit B. Chavan is a Civil Servant from the Central Secretariat Service (1995 batch) and currently serves as the Additional CEO, Chief Seller Officer, and Chief Marketing Officer at the Government e-Marketplace (GeM), Ministry of Commerce and Industry, Government of India since January 2023. With over 27 years of experience in government, he has worked across key sectors such as Textiles, Trade, Agriculture, Health, and Heavy Industries, gaining expertise in policy design and implementation. Notably, he played a key role in increasing agriculture and allied exports from \$17 billion to \$43 billion during his tenure in the Department of Commerce (2009-2016). Shri Chavan holds a Post Graduate degree in Economics from Mumbai University and three professional qualifications, including an Executive MBA from IIFT and diplomas in Journalism and Disaster Preparedness.

Speaker Profiles



Ms. Ritu Sain

Investment Commissioner, Chhattisgarh State Industrial Development Corporation, Govt. of Chhattisgarh

Ms. Ritu Sain (IAS : 2003) Investment Commissioner, Govt. of Chhattisgarh, is a distinguished officer with over two decades of impactful public service. Known for her globally acclaimed women-led waste management model in Ambikapur, she has driven transformative initiatives in rural sanitation, healthcare, and livelihoods. At the national level, she contributed to key policies in the Ministry of Housing & Urban Affairs, Education, Youth Affairs & Sports, and continued to foster systemic change through strategic engagement. A recipient of the President's Medal and Prime Minister's Award, she is a Fulbright Scholar (Columbia), Draper Hills Fellow (Stanford), and Chevening Gurukul Fellow (Oxford), with a Master's in International Relations from JNU, Delhi.



Mr. Chinmay Dwivedi

Scientist-E/Director, Bureau of Indian Standards

Mr. Chinmay Dwivedi, Scientist-E/Director, Bureau of Indian Standards is a post-graduate in Microbiology from University of Rajasthan, Jaipur. He joined BIS in the year 2006 as Scientist-B/Assistant Director. Since, then he has extensively worked in the field of standards formulation and standards policy and planning. His important achievements include revision of Indian Standard for Drinking Water, development of Indian Standards for Good Agricultural Practices, participation in international standardization in the field of fisheries and aquaculture, digitization of standards formulation activity in BIS and development of training modules on standardization. Of late, he has discovered his interest in Management System Standards and is honing his skills as an auditor for Quality Management System, Food Safety Management System and Anti-Bribery Management System.

In his present capacity as Head of Medical equipment & Hospital Planning Department in BIS, he is responsible for spearheading formulation of Indian Standards in the fields such as medical and surgical equipment, assistive products and technologies, diagnostic kits, health informatics, hospital biomedical waste management, infection control, medical bio-technology, hospital planning and health care services, etc. ensuring development of high-quality Indian Standards that address national priorities while aligning with international best practices.



Mr. Hitendra Sahu

Director, Department of Pharmaceuticals, Govt of India

Mr. Hitendra Sahu is an M. Tech in Biomedical Engineering from IIT Bombay and has 15 years of industry experience in R&D, Quality and Regulatory Affairs of medical devices, IVDs and Pharma products.

Currently, serving as Director to the Govt of India in the Department of Pharmaceuticals, he looks after MediTech Policy in the department.

Speaker Profiles



Dr. Kameshwar Prasad

Emeritus Professor of Neurology at AIIMS, New Delhi, and Principal Director & HOD of Neurology at Fortis Hospital

Dr. Kameshwar Prasad, is a distinguished neurologist and medical researcher with an illustrious career spanning decades. Currently serving as Emeritus Professor of Neurology at AIIMS, New Delhi, and Principal Director & HOD of Neurology at Fortis Hospital, Vasant Kunj, he has previously held key roles such as Director & CEO of RIMS, Ranchi, and Chief of the Neurosciences Centre at AIIMS, New Delhi.

A globally recognized expert, Dr. Prasad has authored over 400 publications, chaired national stroke guidelines, and edited renowned medical texts like Bickerstaff's Neurological Examination. He is a member of the WHO Strategic Advisory Group on Brain Health and a recipient of prestigious awards, including the Padma Shri. His leadership in clinical trials, stroke research, and evidence-based medicine has earned him accolades globally, including recognition from McMaster University and the National University Hospital, Singapore.



Dr. O.P. Yadava

CEO & Chief Cardiac Surgeon, National Heart Institute

Dr. O.P. Yadava is the CEO & Chief Cardiac Surgeon of National Heart Institute, New Delhi and Director, All India Heart Foundation. Special fields of interest are Total Arterial Myocardial Revascularisation; Off Pump Surgeries; Redo Surgeries and Myocardial Revascularisation in Women. He was bestowed upon with "Life Time Achievement Award" by Hon'ble President of India Mr. A.P.J. Abdul Kalam in 2006 and Dr. B.C. Roy National Award by Mr. Pranab Mukherjee, Hon'ble President of India. He is Editor-in-Chief of Indian Journal of Thoracic & Cardiovascular Surgery and Cardiology Today.



Dr. Pavan Gurha

HOD Anaesthesiology, Critical Care & Pain Clinic, Batra Hospital

Dr. Pavan Gurha is an esteemed clinician with over 40 years of experience in the medical field. He is a prominent member of several professional organizations, including the Indian Medical Association, Indian Society of Anaesthesia, Indian Society of Critical Care Medicine, and the Indian College of Anaesthesia. Dr. Gurha has also served as a former member of the CII National Committee on Healthcare and the ASSOCHAM Expert Committee on Health.

He has authored over 100 publications, served as faculty at more than 200 conferences, and is an examiner and assessor at the National Board of Examinations. His contributions to the field have been widely recognized, earning him multiple prestigious awards, including the 'Medical Luminary' (2006), Exemplary Contribution Award (2008), and the DMA Centenary Award (2014). In 2014, he was conferred the Honorary Fellowship of the Indian College of Anaesthesia, and in 2017, he received the Distinguished DNB Teacher of Excellence Award from ANBAI. Most recently, he was bestowed the Jhunjhunwala Foundation 34th National Excellence Award (2023-2024).

Speaker Profiles



Mr. Stephan Hesselmann

Economic Minister Counsellor and Deputy Head of Department for Economic and Global Affairs at the German Embassy in New Delhi

Stephan Hesselmann is Economic Minister Counsellor and Deputy Head of Department for Economic and Global Affairs at the German Embassy in New Delhi. Growing up internationally in Germany, Spain and USA, he earned a B.S. degree in Business Administration from George Mason University, Virginia, USA, a Master's as well as a PhD degree in Economics, both from the University of Bonn, Germany, as well as a Certified Public Accountant certificate in Washington, D.C. Mr Hesselmann is a long serving official from the German Federal Ministry for Economic Affairs and Climate Action, heading different divisions in the Ministry's Industry Department.

Over his career, for more than fifteen years, he served as senior adviser in the Economics and Energy Committee as well as in the Finance Committee in the German National Parliament.



Ms. Estelle David

Director – South Asia, Business France, Embassy of France in India

After 4 years of study in Australia, Estelle David graduated with a master's in international business from Queensland University of Technology. Her international experience continued in Singapore, where she joined Business France as Head of the Industry & Cleantec Division. After 8 years in Singapore, Estelle David continued her career at Business France's head office in Paris as Head of the Construction and Transport Department for 4 years. In September 2019, she was posted to Bangkok to head up the Business France Thailand office, also as Deputy Area Director for ASEAN-Oceania. Since September 1, 2024, Estelle David has been South Asia Area Director, based in New Delhi, India.



Ms. Anna Shotbolt

Deputy Trade Commissioner, South Asia, British High Commission, India

Anna Shotbolt was appointed Deputy Trade Commissioner, South Asia, for Exports, Trade Policy and Economics in July 2022, based in New Delhi. Prior to this, she was the Deputy Trade Commissioner, South Asia, for Investments and the British Deputy High Commissioner for Karnataka and Kerala appointed in January 2022.

Anna was formerly Deputy Director of the Export Support Service in the Department for International Trade (currently Department for Business and Trade) where she set up a new tailored service for businesses selling their goods and services overseas. Immediately before this, she worked in the Cabinet Office on the Integrated Review of Security, Defence, Development and Foreign Policy.

Anna has previously worked in China, as First Secretary based in Beijing working on trade and investment in the education and infrastructure sectors.

Speaker Profiles



Mr. David Pasquini

Principal Commercial Officer, U.S. Commercial Service, U.S. Embassy in New Delhi

David Pasquini has been with the U.S. Foreign Commercial Service since April 2022. He is the Acting Principal Commercial Officer at the U.S. Embassy in New Delhi. He has also served as a Commercial Officer in Mumbai, India.

Prior to the Commercial Service, David served as the UK Consul based in San Diego, California, since October 2016. In this role, he was responsible for the UK's political and economic relationship with San Diego County.

Prior to this position, he worked as a Vice-Consul for the UK's Department for International Trade (DIT), developing, and delivering the UK's investment and trade promotion strategy for the USA in the aerospace, space, and defense sectors.

David holds a BA in International Affairs and a Minor in Immigration Studies from the University of California, San Diego (UCSD) and worked in the international aftermarket auto-parts industry prior to joining the UK's Department for International Trade.

He is fluent in Italian, Spanish, and speaks enough Portuguese to get by. His hobbies include reading, surfing, and vintage motorcycles.



Mr. Nico Schiettekatte

Counselor for Health, Welfare & Sport at Embassy of the Kingdom of the Netherlands in India

Nico Schiettekatte is working as Counselor for Health & Welfare, at the Netherlands Embassy in New Delhi. Nico is passionate about health & care, welfare and sport, throughout the entire value chain: science, technology, innovation, trade and investments. He aims at building bridges within and beyond the world of research, industry and government, across national boundaries.

Speaker Profiles



Dr. Rajiv Yeravdekar

Provost, Faculty of Medical & Health Sciences,
Symbiosis International

Member of various Governmental bodies including MCI, Maharashtra Medical Council, Maharashtra Nursing Council, Senate of the MUHS etc & professional organizations like FICCI, NATHEALTH etc.

Dr. Rajiv is championing the concept of Health Promoting Universities in India. He is a Member of the Steering group of International Health Promoting Universities and Colleges, the working group of UGC to bring out policy on Health Promoting University & the Fit India Movement Campaign Committee, MHRD, GoI. He has been nominated on the WHO Project on Development of Health and Wellness Assessment Index for Higher Educational Institutions in India.

Dr. Rajiv is a Member of the Specialists Board of DNB & FNB in the specialty of Obstetrics & Gynaecology, National Board of Examinations in Medical Sciences, MoHFW, GoI and a member of Accreditation Board for the Healthcare Sector Skill Council (HSSC) and the CII Western Region Sub-Committee on Healthcare.

Dr. Rajiv has contributed a number of articles in various national and international journals. As a member of various national bodies, Dr Rajiv has contributed to policy formulation and regulatory mechanisms influencing healthcare delivery and medical/nursing education nationally.



Mr. Rohit Bhayana

Co-CEO and Co-Founder of Oister & Managing Partner
and Co-Founder of Lumis Partners

With a career spanning over 25 years, Rohit Bhayana is a highly regarded entrepreneur, private markets expert, and startup mentor with a remarkable track record.

As the Co-Founder of Oister, Rohit plays a crucial role in advancing Oister's mission to bolster Indian Alternatives by investing in top-tier VC/PE funds that serve as undeniable catalysts for India's economic growth. Furthermore, he is the co-founder of Lumis Partners, an operating investment firm committed to building strong ecosystems and unlocking value in fragmented value chains. Leveraging his extensive industry experience and deep knowledge of private markets, Rohit provides continuous support to multiple startups, enabling them to achieve sustainable growth and success.

Prior to co-founding Lumis Partners, Rohit held various leadership roles at General Electric (GE) for eight years. During his tenure, he served as the CEO of GE Software Solutions and Sr. Director of Global Outsourcing, playing a pivotal role in driving growth, operational excellence, and innovation within the organization, contributing significantly to GE's success.

Rohit is widely recognized as a thought leader and mentor within the startup ecosystem. He holds the position of Chair of the Startup Council at the Associated Chambers of Commerce and Industry of India (ASSOCHAM), where he advocates for policies and initiatives that nurture the growth and prosperity of startups. Rohit's expertise extends to mentoring and advising numerous startups, guiding them through the intricate world of private markets and helping them realize their full potential. Rohit obtained his bachelor's degree in Computer Science from Delhi Institute of Technology and successfully finished his Master's program at the London School of Economics.

Speaker Profiles



Mr. Vaibhav Doshi

Executive Director, Somerset Indus Capital Partners

Vaibhav is a highly accomplished finance professional with over 20 plus years of experience across private equity, investment banking, and Capital markets. His previous roles include leadership roles with leading Private equity funds and Investment banking firms in India.

Prior to his current role, he served as Director (Healthcare) at Creador (Emerging markets Focused growth equity fund), where he has successfully managed major investments in domestic formulations, Pharma packaging company and a Hospital. He played an active role in business development, GTM strategy and M&A in various portfolio companies.

Prior to joining Creador, Vaibhav spent five years in the investment banking teams at some of India's leading domestic investment banks such as Edelweiss Capital. In his investment banking career he has vast experience spanning buy out and Minority transactions. He has also advised several PE funds on exits and have managed several IPOs. He was also with Citi Venture Capital International (CVCI) – Citi's emerging markets PE business for five years where he was involved in Buyouts and growth equity transactions.

Vaibhav completed his Postgraduate Programme in Management with Dean's List honours from the Indian School of Business, Hyderabad, and has a Bachelor in Management Studies from Mumbai University. He is also a CFA Charterholder. Outside of work, Vaibhav enjoys listening to Indian classical music and is an amateur table tennis player.



Mr. Segar Sampathkumar

Director- Health at General Insurance Council

Segar Sampathkumar is an insurance expert in the Nonlife and Health Insurance space. With an experience of four decades and five years in the insurance industry in multiple roles, Segar had handled varied responsibilities in different lines of business.

He was heading Health Insurance, Liability, and Foreign Operations in New India Assurance, the largest nonlife insurer in India. He was also Whole Time Director at General Insurance Corporation.

Segar Sampathkumar worked as Chair Professor at National Insurance Academy, Pune. He also worked as Insurance Ombudsman for Tamil Nadu.

Presently, Segar is Director-Health at General Insurance Council, a body of Non Life Insurers, Health Insurers and Reinsurers.

Segar has been part of several expert Committees of IRDAI, CII, and Insurance Institute of India.

Speaker Profiles



Mr. Pavan Choudary

Chairman, Medical Technology Association of India (MTAI)

Pavan Choudary serves as the Chairman of the Medical Technology Association of India. He also provides leadership and strategic advice to prestigious organizations in the Healthcare and Education sectors. He is a bestselling author of influential books on healthcare and management, including *The Rx Factor* and *When You Are Sinking, Become a Submarine*.

Pavan has hosted the critically acclaimed social reform TV show *Hum Aisey Kyun Hain*, addressing socio-cultural and health issues in collaboration with leading providers and policymakers of the country. He has also contributed thought-provoking columns to The Times of India, focusing on social and healthcare reform.

A sought-after speaker on Management and Marketing of medical ideas, Pavan is particularly passionate about two key areas: patient safety and improving access to quality healthcare. Valued for insights into iatrogenesis, he has played a pivotal role in pioneering the Neonatal PICC movement in India.

To learn more about his work, his books on wisdom and leadership, his TV show, and writings, visit www.pavanchoudary.in.



Mr. Sanjay Bhutani

Managing Director-India & SAARC, Bausch & Lomb India

Mr. Sanjay Bhutani began his career in 1989 as Management Trainee with Escorts and has been with Bausch & Lomb since 2006. Sanjay has held a series of leadership positions in the Company, most recently as Managing Director – India & SAARC of Bausch & Lomb, India (a Bausch Health Inc Company) since 2013.

Sanjay, formerly Regional Director (Finance) for Asia Pacific, is now leading efforts to transform the brand beyond Ophthalmology to reflect its broader healthcare vision. He spearheaded the successful launch of the Solta Aesthetics brand while maintaining leadership in Ophthalmology. With over 34 years of experience, Sanjay has held key roles at Brightpoint India and Schlumberger India as Controller and Company Secretary.

Sanjay completed his PGDM from Indian Institute of Management, Calcutta. He is Associate Member of Institute of Cost & Works Accountants of India and Institute of Company Secretaries of India. He has also done LLB from Delhi University. National Board Member of AmCham, India, Ex-Co-Chairman - CII National Medical Technology Forum and Board Member, MTAI

He is an avid Cricket enthusiast, writes on various topics related to Medical Devices and in his free time likes to read on diverse topics relating to management and organization performance.

Speaker Profiles



Mr. Aman Rishi

Vice President and General Manager, Stryker India

Aman currently serves as the Vice President and General Manager for Stryker India Private Limited.

Aman joined Stryker as Finance Controller in 2013 and has since held various leadership roles, including Senior Director of Strategy and Business Development for Asia Pacific, Senior Director for MedSurg BU, India CFO, and Head of Commercial and Business Development

Prior to joining Stryker Aman worked with Federal Mogul (Now Tenneco), Ernst and Young, Deloitte and PwC across Finance and Audit/Advisory services.

Aman graduated from the Advanced Management Program from the Harvard Business School in 2022 and Mergers and Acquisitions program from Wharton in 2021. Aman is also a qualified Chartered Accountant from India and CPA from the US.



Mr. Atul Grover

Managing Director, India and South Asia
BD (Becton, Dickinson, and Company)

Atul Grover serves as Managing Director for India and South Asia for BD (Becton, Dickinson, and Company), a leading global medical technology company headquartered in Franklin Lakes, New Jersey. He is also a member of the BD Greater Asia Leadership Team. Prior to this role, he was based in Singapore where he led the BD Interventional business for Japan, Australia, New Zealand, Korea, Taiwan, Hong Kong, Southeast Asia, and South Asia.

Atul has over 23 years of professional experience spanning the healthcare and automobile industries. In his past roles, he has worked as Managing Director for Bard India Healthcare Pvt Ltd (now Becton Dickinson) and has held leadership positions at Johnson & Johnson in India.

Atul earned his degree in mechanical engineering from GB Pant University and a management degree from the Indian Institute of Management (IIM), Ahmedabad.

He is passionate about the positive impact of healthcare on society and the community at large. In his free time, Atul is an avid reader of books across various genres ranging from management, leadership, and autobiographical accounts amongst others.

Speaker Profiles



Mr. Parameswaran Nair

Country Leader, SEA Region & India, Edwards Lifesciences

Parameswaran Nair is currently the Country Leader, SEA Region and India.

In his current role, Param Nair is responsible for all aspects of driving sustainable accelerated growth in SEA Region and India for the Structural Heart business for Edwards Lifesciences with the prime objective of ensuring the superior clinical benefits of Edwards world class technology product solutions reaches as many patients as possible in treating valvular heart disease and providing enhanced Quality of Life.

Parameswaran Nair joined Edwards on April 1, 2020. Prior to Edwards, he has more than 25 years' experience in various business and management roles with 3M leading their operations in Malaysia, Vietnam and China.



Mr. Shishir Agarwal

President and Managing Director, Terumo India Pvt Ltd

Shishir Agarwal brings over 25 years of leadership in the medical devices industry to his current role as President and Managing Director of Terumo India Pvt Ltd. He is instrumental in driving the company's transformation through innovation, digital excellence, and fostering an inclusive culture. Under his leadership, Terumo India has achieved substantial growth and performance enhancements.

His vision for Terumo India centers around the innovation strategy "From Devices to Solutions." Embracing the strategic pillars of Delivery, Digital, and Deviceuticals (combination products), he aims to propel the company's solutions towards greater innovation and synergy.

Before joining Terumo, Shishir held pivotal roles at Johnson & Johnson, including Sr. Director for Global Solutions Integration in the Medical Devices sector and Country Director for Ethicon in Russia and CIS. His extensive global and regional experience has focused on enhancing healthcare systems, improving patient outcomes, and driving business growth. Shishir's strategic acumen and leadership have been instrumental in advancing healthcare solutions and ensuring quality patient care.



Mr. Virendra Pareek

Country Head and Director, LifeScan India

Virendra Pareek is the Country Head and Director at LifeScan India, a global leader in blood glucose monitoring and diabetes management. With over two decades of experience in the medical devices industry, he has held pivotal roles at renowned organizations such as Johnson & Johnson and LifeScan.

At LifeScan, Virendra spearheads strategic initiatives to enhance diabetes care across the South Asia region, focusing on innovative solutions and patient-centric approaches.

Speaker Profiles



Mr. Rohitt Mahajan

Vice President and General Manager, Intuitive India

Rohitt Mahajan is the Vice President and General Manager, India at Intuitive, pioneers in the field of robotic-assisted surgery and ION diagnostic robotic systems. He leads the company's strategy and operations in India, focusing on expanding access to minimally invasive care and strengthening the surgical care ecosystem to elevate patient care standards across the country.

Rohitt brings over 17 years of diverse experience in sales, marketing, strategy, and operations. Since joining Intuitive in 2018, he has held key leadership roles, including Area Sales Director for India and Director of Commercial Operations for Asia where he contributed to the expansion of Intuitive's commercial operations capabilities and range of global offerings across India and broader Asia region including China, Japan, South Korea and Taiwan.

Prior to Intuitive, Rohitt held leadership roles at Johnson & Johnson Medical, CEAT Ltd., and Wipro Technologies.

Rohitt holds an MBA in Marketing from Indian Institute of Technology (IIT) - Delhi and a Bachelor's degree in Engineering from Indian Institute of Information Technology (IIIT) - Calcutta.



Mr. Mandeep Singh Kumar

Vice President & Managing Director, Medtronic India

Mandeep Singh Kumar joined Medtronic in May 2024 as Vice President and Managing Director, India. In this role, he is responsible for sales, marketing and commercial operations. He has over 25 years of experience in healthcare, pharmaceuticals and medical Devices with responsibility of P/L management, strategy building, commercial excellence and market development across various markets.

Prior to this, he was Vice President and Country General Manager at Intuitive India where he was responsible for building & executing an in-country strategy to enhance patient reach, drive customer robotic programs and expand commercial operations. Through his patient-focused and customer centric approach he has led various partnerships and collaborated with government bodies to develop an ecosystem for Robotic-assisted surgery (RAS) in India.

Before joining Intuitive, he served as the Chief Commercial Officer for GE Healthcare, India and South Asia where he led the sales, distribution, and commercial excellence teams to drive revenue and new growth initiatives.

Speaker Profiles



Mr. Aditya Banerjee
Managing Director, B. Braun Group

Currently, the Managing Director of all Indian entities of the German headquartered Medtech multinational - B. Braun Medical, Aditya has over 35 years of rich experience ranging across International Sales, Business Development, Project Management and Manufacturing Operations. Of these, the last 15 years have been in various senior leadership roles.

An engineering graduate from IIT, Delhi and an MBA from ESMT, Berlin, Aditya strives to continuously improve the quality of healthcare services in India and deliver on the vision of the company to protect and improve the health of people all over the world. He is as passionate about bringing the latest technologies to the Indian healthcare ecosystem, as he is about keeping healthcare affordable by contributing to the Make in India initiative, via various locally manufactured products from the company's three manufacturing units located here.

He has mentored a few start-ups in the healthcare space and enabled them to achieve commercial viability. As a pragmatic thought leader, he contributes via both academic and business forums to shape policy initiatives in the long-term interest of Indian patients.



Mr. Amar Vyas
Country Head, Alcon India

Amar Vyas is the Country Head of Alcon India and brings over 30 years of experience in the MedTech sector. As an accomplished electronic engineer, he has dedicated more than 23 years to Alcon, where his strategic vision has played a crucial role in guiding the company toward innovative solutions that significantly enhance patient care.

Under Amar's leadership, Alcon has received widespread acclaim and numerous prestigious awards for his outstanding contributions to the field. His commitment to excellence and visionary approach makes him a distinguished leader who has consistently driven advancements in medical technology and patient care.



Mr. Ajay Bijani
Country Head, Baxter India

Ajay Bijani is the Country Head - India at Baxter, a global leader dedicated to saving and sustaining lives through innovative healthcare solutions. With over two decades of experience in the healthcare and medical technology sectors, Ajay is driven by his guiding principle of PHD: Passion, Hunger, and Discipline. He has been instrumental in aligning Baxter's vision of advancing patient care with India's evolving healthcare needs. An inspiring leader and passionate marathon runner, Ajay exemplifies resilience and commitment. He is dedicated to simplifying healthcare regulations and addressing non-tariff barriers, fostering innovation and accessibility to transform India's healthcare in India.

Speaker Profiles



Mr. Kaustav Banerjee

CEO, Alkem MedTech Pvt Ltd

Kaustav Banerjee is the CEO of Alkem MedTech Pvt Ltd, a wholly owned subsidiary of Alkem Laboratories Ltd. With 31 years of professional experience, including 26 years in the MedTech industry, he is a seasoned leader with extensive expertise in driving healthcare innovation and scaling global businesses.

Before joining Alkem MedTech, Kaustav held key leadership roles at renowned MedTech companies, including over 7 years at Zimmer Biomet, 12+ years at St. Jude Medical (now Abbott), and 6+ years at Medtronic. Since 1998, he has contributed to advancing healthcare solutions, expanding markets, and optimizing operations across multiple geographies and therapeutic areas.

At Alkem MedTech, Kaustav is focused on building a diverse portfolio of precision, high-risk, and implantable medical devices. He is spearheading efforts to grow this portfolio both organically, through in-house research and manufacturing in India, and inorganically, via acquisitions and strategic partnerships. Kaustav's vision and expertise position him as a pivotal leader in Alkem MedTech's journey to revolutionize healthcare delivery. His work aligns with India's mission to foster innovation and self-reliance in the MedTech sector, combining global impact with local excellence.



Mr. Sanjeev Vashishta

MD & CEO at PathKind Diagnostics

Sanjeev Vashishta is the Co-Promoter of Pathkind Diagnostics, one of the fastest growing diagnostics companies 'in India'. A senior Operations, Strategy and Policy professional over 34 years of rich and varied experience in running various businesses with significant contribution towards Business Transformation, building Strategic Alliances, M&As and PMI. A "peoples' man, Sanjeev has successfully managed a wide spectrum of complex businesses/ functions across 'Old Economy' as well as 'New Economy' Companies including Chemicals, Textiles, IT, Telecom, Healthcare, Diagnostics sectors in India, Middle-East and Africa.

Prior to Pathkind, Sanjeev turned around SRL Diagnostics (now Agilus Diagnostics) as its CEO and established the company as a true pan-India company. His healthcare stint started 19 years back with Fortis Healthcare where he spearheaded M & A function followed by a Business Role where he was given the responsibility to run (manage & operate) a few hospitals. He has been conferred with various awards for his contribution in the healthcare/diagnostics arena. His name is also registered with Asia Book of Records for launching Cervical Cancer Prevention Campaign from the highest altitude (Everest Base Camp). He presently holds the chair for CII, Northern Regional Committee on Diagnostics & Technology and is also the Co-Chair (Diagnostics) for NATHEALTH Northern Region.

Speaker Profiles



Mr. Arun Kaushik

Managing Director, South Asia & INTV. Commercial Leader, APAC, Teleflex

Arun joined Teleflex in October 2020 as Senior Business Unit Director, South Asia, overseeing the Surgical and Urology divisions. He was elevated as Managing Director for South Asia in June 2022. In 2024, along with South Asia role, he has become the Commercial Leader for the Interventional business in the APAC region.

With over 23 years of experience in the medical device industry, He has a proven track record of achieving profitable growth, expanding market share, and building strategic partnerships in the region.

He leads a team of over 500+ professionals who are dedicated to delivering high-quality and innovative medical devices for cardiology, Critical Care, Urology and surgical applications.

Prior to joining Teleflex, Arun served as a Business Director-Surgical Innovations at Medtronic India and has previous experience of working with organizations like Abbott Vascular and Fulford India Limited.

Arun's multifaceted experience allows him to bring a unique perspective to his work, combining a deep understanding of the industry with a talent for innovation. He is not only dedicated to achieving corporate success but also to empowering others to reach their full potential and make a positive impact in the industry.

Arun obtained a Master's degree in Mathematics from Meerut University, finished an Executive Program in Business Management from IIM Kolkata, and completed the Global C-Suite Program at Wharton Executive Education.



Mr. Ishteyaque Amjad

Managing Director – Policy & Govt. Affairs India & South Asia, Abbott Healthcare

Ishteyaque leads the Policy and Government Affairs for Abbott Healthcare in India and South Asia. His current charter includes policy advocacy, government affairs, industry associations, public-private partnerships and market access. With a career spanning over two decades, Ishteyaque has had the opportunity to work across a diverse set of industries both in India and abroad through his stints in organizations such as Godrej, CocaCola, Cargill, HCL and Essar Group. Ishteyaque started his professional journey as a commissioned officer in the prestigious Armoured Corps of the Indian Army.

As one of India's leading practitioners of external/ public/ corporate affairs, Ishteyaque is passionate about evidence and science-based policy advocacy and is a strong advocate for deploying business solutions to address societal challenges. He is a believer of taking all the stakeholders along for a larger common purpose. He is often described as someone with a capitalist's mind and an activist's heart!

Ishteyaque is the Chairperson of ASSOCHAM's National Council on Pharmaceuticals & Biotechnology and is an active member of CII's and FICCI's National Committees. He is a member of the Management Committee and Past President of Public Affairs Forum of India (PAFI). He serves on the Advisory Board of USISPF and AIESEC India and has served on the Board of Management of TERI School of Advanced Studies. He has been a jury member at the Cannes Lions the Festival of Creativity.

Ishteyaque completed his masters from the Symbiosis Institute of Management Studies and graduated with a bachelor's degree in economics from Aligarh Muslim University. He is also an alumnus of the much-revered Indian Military Academy, Dehradun. With a flair for words, Ishteyaque prefers poetry and anecdotes as the perfect medium for storytelling.

Speaker Profiles



Dr. Vibhav Garg

Director-Health Economics & Govt Affairs for India, India HUB & ASEAN and Head-Govt Business, India & India HUB for Boston Scientific

Dr. Vibhav Garg serves as the Director-Health Economics & Govt Affairs for India, India HUB & ASEAN and Head-Govt Business, India & India HUB for Boston Scientific. He has extensive global experience of more than 2 decades in the areas of Policy Advocacy, Brand Management, Regulatory & Compliance, Public Affairs, Corporate Communications, Crisis Management and has been engaging with state and federal government of India, South Asian, South East Asian and other developing countries for various strategic healthcare initiatives and policy discussions with concerned stakeholders.

Prior to rejoining Boston Scientific, Dr. Garg held various strategic positions with US & India headquartered organizations like GE Healthcare as Vice President-Health Policy & Govt Affairs, Boston Scientific India as Associate Director-Health Economics & Govt Affairs; Confederation of India Industry as Head of Life Sciences & Healthcare; Mascon Global Limited, a boutique management and IT consulting organization, spearheaded their healthcare and life sciences initiatives in India and US as well; and Brainwave Biosolutions Ltd where he led the life sciences and healthcare practice of the organization. Most recently he was associated with Indian Pharmaceutical Alliance, the pharma trade association, as Associate Secretary General.

He is a pharmacy graduate from GJU, Hissar followed by Master of Engineering in Biotechnology from BITS, Pilani, Advanced Diploma in Business Administration from All India Management Association and Doctorate in Business Administration & General Management with specialization in Health Financing & Health Policy from AMU, Aligarh. His thoughts, views and research have been published in various peer reviewed journals and magazines and he has delivered many national and international invited lectures. Dr. Garg is currently Industry Co-Chair in Asian Harmonization Working party (AHWP) representing Indian Medical Device Industry, Chair of India Center of Excellence (CoE) at APACMed (Asia Pacific Medical Technology Association) and also Chair of Reimbursement & Market Access Committee of MTA. Additionally, he is the Lead of Reimbursement Policies Subgroup of CII (Confederation of Indian Industry), Co-Chair of FICCI Medical Device Policy Committee and Lead for UHC working group of APACMed India CoE. He was also the Vice Chair of AdvaMed (Advanced Medical Technology Association) in India and currently heads multiple other committees in trade associations like CII, FICCI, AmCham, USISPF, MTAI and other industry associations. He has also been advising various departments in different ministries of Government of India like Department of IT, Health, and Biotechnology in various capacities.

Speaker Profiles



Dr. Rana Mehta

Partner & Leader Healthcare, India

Dr Rana Mehta is a Partner and the Leader of the Healthcare Practice at PwC.

He has more than 25 years of experience in strategizing, planning, commissioning, and operations of over 75 hospitals and healthcare systems in Asia.

He consults clients across the Healthcare ecosystem including Hospitals, Diagnostic, Health Insurers, MedTech and Digital companies.

Dr Mehta has been part of most healthcare Private Equity transactions both on the acquisition and delivering deal value. Prior to this he spent a decade with Apollo Hospitals where he was instrumental in commissioning and operating the group's hospitals in New Delhi and Colombo.

Dr. Mehta's views are extensively sought after by both international and domestic media on a variety of matters effecting healthcare in the subcontinent and globally. He travels and speaks extensively at leading healthcare forums and management schools across the world.

Sponsor Profiles

stryker

Stryker is one of the world's leading medical technology companies and, together with our customers, we are driven to make healthcare better. We offer innovative products and services in Orthopaedics, Medical and Surgical, and Neurotechnology that help improve patient and hospital outcomes. In India, Stryker began its commercial operations in 1999, with its headquarters in Gurugram, and regional sales offices in Mumbai, Chennai, Bangalore and Kolkata. With a vision to drive global innovation and accelerate product development, we established our Stryker Global Technology Center (SGTC) R&D in 2006 in Gurugram. The technical talent of the center spread across in the diverse fields of systems, mechanical, software, embedded electronics and computer science, collaborates with the global teams to develop products and solutions that strive to make healthcare better. We also have a SGTC Information Technology team that began operations in 2010. This team of energized professionals is primarily based at Gurugram with extended teams spread across different parts of India. The team has been working extensively on various enterprise platforms and services like emerging technologies IOT, ERP, SAP, Salesforce, Business Intelligence and analytics and digital platforms to provide exceptional services, solutions and innovative technologies for Stryker. The IT center at Gurugram also includes an Innovation Center and a lab that provides cutting-edge technology solutions to meet the IT needs of Stryker across the globe. Today, our talented teams of more than 2,000 employees spread across the country are comprised of commercial leaders, R&D engineers and IT professionals who work closely with our customers, to understand their needs and provide innovative products and solutions that help them deliver better patient outcomes and make healthcare better.



BD India is a subsidiary of Becton Dickinson Holdings Pte. Ltd. (BD Singapore or Regional HQ), which is ultimately owned by BD, the global parent of the group. BD in South Asia has offices in India and Bangladesh, while also operating through a distributor network in Sri Lanka, Maldives, and Nepal. India operations started in 1995 through a wholly owned subsidiary, BD India Pvt. Ltd. headquartered in Gurugram, Haryana. Our regional offices are in Mumbai, Bengaluru, Chennai, Hyderabad, and Kolkata along with a state-of-art manufacturing plant in Bawal, Haryana. BD India commercial operations include Medical, Interventional and Life Sciences business segments that span the full spectrum of healthcare from discovery to diagnostics to delivery of care. The manufacturing plant in Bawal started its commercial production in 1997 in India and today it is amongst the largest syringe and medical device manufacturing plants in Asia; exporting to more than 50 countries. BD in India also has a Technology campus in Bengaluru.

BD is one of the largest global medical technology companies in the world and is advancing the world of health by working in close collaboration with customers to help enhance outcomes, lower costs, increase efficiencies, improve safety and expand access to health care.

Sponsor Profiles



Edwards Edwards Lifesciences is an American medical technology company headquartered in Irvine, California. Its roots date back to 1958, when Miles “Lowell” Edwards set out to build the first artificial heart. Edwards Lifesciences is driven by a passion for improving patient lives. Through breakthrough technologies, world-class evidence, and partnerships with clinicians and healthcare stakeholders, our patient-focused culture inspires us to deliver life-changing innovations to those who need them most.

Edwards enters 2025, its first full year as a purely structural heart company, in a strong position with major growth drivers in Transcatheter Aortic Valve Replacement (TAVR) and Transcatheter Mitral and Tricuspid Therapies (TMTT), the continued long-term performance of Surgical, and future opportunities with Structural Heart Failure and Aortic Regurgitation (AR).

Surgical – Edwards remains committed to advancing its leadership in surgical therapies. The company is focused on identifying and solving critical unmet needs in cardiac surgery to help patients live longer, healthier and more active lives. Edwards will continue to drive the adoption of its RESILIA portfolio, the new standard of tissue durability, including INSPIRIS, MITRIS and KONECT and expand access to its best-in-class surgical innovations in emerging markets to help benefit millions of patients worldwide.

Transcatheter Aortic Valve Replacement (TAVR-AR) – Edwards will continue to drive adoption of SAPIEN3 Ultra and SAPIEN3 Ultra RESILIA system. Edwards will invest to accelerate the development of Aortic Regurgitation (AR) therapies to enable earlier patient access. AR is a deadly undertreated disease that currently has no catheter-based option. As the pioneer in valve innovation, Edwards is well-positioned to lead this next frontier of aortic valve disease treatment.

Transcatheter Mitral and Tricuspid Therapies (TMTT) – Edwards is revolutionizing care for the millions of patients suffering from mitral and tricuspid valve diseases. The company has successfully commercialized a unique portfolio of differentiated therapies, including PASCAL and EVOQUE. At the same time, the company remains committed to its strategy of transformative product innovation, robust and expanding clinical evidence to support approvals and adoption, as well as comprehensive support to ensure excellent real-world patient outcomes.

Structural Heart Failure – During 2025, Edwards plans to build a foundation for growth in Implantable Heart Failure Management, a meaningful long-term opportunity for patients suffering from heart failure. With the recent U.S. approval of the Cordella system, an implantable pulmonary artery pressure sensor allowing advanced heart failure management, Edwards will focus on building its commercial team and deploying physician training and case support to ensure high-quality outcomes.

Helping patients is our life’s work. Life is Now!



maker of the **ONETOUCH**® brand

LifeScan pioneered portable blood glucose monitoring devices globally introducing the OneTouch® range of blood glucose monitors in 1987. Today LifeScan is one of the world leaders in blood glucose monitoring with more than 20 million people worldwide using OneTouch products to help manage their diabetes.

LifeScan with its OneTouch® brand of blood glucose monitors, and associated products is also the No.1 recommended brand by diabetologists in India (In a survey conducted in India in 2023 with 150 diabetologists).

The company has two products available to fit the different needs and preferences of the individuals in India with Diabetes. OneTouch Select Plus Simple® Glucometer provides a simple solution with No Button, No Setup, No coding, and the OneTouch Verio Flex® Blood Glucose Monitor works well for patients looking for a connected solution to see their blood glucose patterns using a digital logbook with the OneTouch Reveal® mobile app.

Sponsor Profiles

BAUSCH + LOMB

See better. Live better.

Bausch and Lomb India, a subsidiary of Bausch and Lomb Inc is dedicated to protecting and enhancing the gift of sight for millions of people around the world – from the moment of birth through every phase of life. Our mission is simple yet powerful: Helping you see better to live better.

Bausch + Lomb established in 1853 in Rochester, New York, as a small optical shop that grew to become a large healthcare company with over 13,000 employees in 100 plus countries around the world. Since our establishment, Bausch + Lomb has been at the forefront of visionary innovations in eye care dedicated to perfecting vision and enhancing life.

Bausch + Lomb is one of the best-known and most respected healthcare brands in the world, and a market leader in India, offering the widest and finest range of eye health products including contact lenses and lens care products, intraocular lenses, cataract & refractive equipment, and other eye surgery products. Our products are designed to help eyecare patients live a modern lifestyle with greater comfort and improved vision. At Bausch + Lomb we continue to leverage our medical heritage and expertise in eyecare to be at the forefront of innovation for both patients and practitioners alike.

As a market leader, our endeavour has been to grow the market/industry as it benefits the patient with better vision. We have a strong portfolio of products that meet varied consumer needs. This is supported with a marketing strategy leading to trials of contact lenses. We stay connected with our audience through social and digital media – where we also promote eye care and better vision. Continuous engagement with Eye-Care-Professionals has also been a core part of our strategy.

Our endeavour is to help people “See Better. Live Better”. Bausch + Lomb is committed to improving the well-being of patients and consumers around the world by helping their vision. Trust, mutual respect, and ethical behaviour are essential to Bausch + Lomb’s relationships with our eye healthcare partners, customers and employees.

INTUITIVE SURGICAL®

Intuitive India, the India arm of Intuitive (Nasdaq: ISRG), is a global technology leader in minimally invasive care and the pioneer of robotic-assisted surgery (RAS). Intuitive India brings more than two decades of leadership in RAS technology and solutions through the da Vinci surgical system. A growing community of passionate and committed Indian surgeons are adopting solutions in indication areas including gynecology, urology, general surgery, and surgical oncology, among others. Today, India has more than 850 robotic-assisted trained surgeons and more than 180 da Vinci robotic-assisted surgical systems installed across major private and government hospitals in India. As part of Intuitive’s continuing effort to establish strong robotics programs across the country, the company has set up training centers in Kochi, Mangalore, Bengaluru and Delhi.

Sponsor Profiles

Smith+Nephew

Smith+Nephew is a portfolio medical technology company focused on the repair, regeneration and replacement of soft and hard tissue. We exist to restore people's bodies and their self-belief by using technology to take the limits off living. We call this purpose 'Life Unlimited'.

Founded in Hull, UK, in 1856, we now operate in more than 100 countries and generated annual sales of \$5.5 billion. Smith+Nephew is a constituent of the FTSE100 (LSE:SN, NYSE:SNN).

Our 18,000 employees deliver our mission every day, making a difference to patients' lives through the excellence of our product portfolio, and the invention and application of new technologies across our three global business units of Orthopaedics, Sports Medicine & ENT and Advanced Wound Management.

Orthopaedics

Orthopaedics includes an innovative range of hip, knee and shoulder implants used to replace diseased, damaged or worn joints, robotics-assisted enabling technologies that empower surgeons, and Trauma products used to stabilise severe fractures and correct bone deformities.

Sports Medicine + ENT

Our Sports Medicine and Ear, Nose + Throat (ENT) businesses offer advanced products and instruments used to repair or remove soft tissue. They operate in growing markets where unmet clinical needs provide opportunities for procedural and technological innovation.

Advanced Wound Management

Our Advanced Wound Management portfolio provides a comprehensive set of products to meet broad and complex clinical needs, to help healthcare professionals reduce the human and economic consequences of wounds.

Smith & Nephew Healthcare Pvt. Ltd. operates in India to provide high-quality healthcare solutions tailored to the needs of the Indian market. The company focuses on collaborating with healthcare professionals to deliver effective treatment solutions, supporting healthcare education and training for advanced medical techniques, contributing to healthcare accessibility and innovation in the region.

Smith+Nephew India has been felicitated by The Times of India for outstanding contribution towards the healthcare sector for excellence in Robotics Joint Replacement and for Innovation in Sports Medicine, in Times Healthcare Leaders 2024.



Terumo India is a rapidly growing medical devices company dedicated to advancing access to high-quality cardiac, vascular, and other medical devices for patients and healthcare practitioners in India. As part of Terumo Corporation, a global leader in medical technology headquartered in Tokyo, Japan, Terumo India upholds a mission rooted in 100 years of history: 'Contributing to Society through Healthcare.'

Founded in 2013 and headquartered in Gurgaon, NCR Delhi, Terumo India has touched over 100,000 lives through its expanding field force and distribution network. The company is three times Great Place to Work® certified and was recognized as one of India's Top 15 Workplaces™ in Pharmaceuticals, Healthcare, and Biotech for 2022. Terumo India also runs several acclaimed training and development programs by Terumo India Skill Lab, collaborating closely with customers and academic partners to address the skilling needs of India's healthcare system.

About Terumo Corporation

Terumo (TSE: 4543) is a global leader in medical technology and has been committed to "Contributing to Society through Healthcare" for 100 years. Based in Tokyo and operating globally, Terumo employs more than 30,000 associates worldwide to provide innovative medical solutions in more than 160 countries and regions. The company started as a Japanese thermometer manufacturer and has been supporting healthcare ever since. Now, its extensive business portfolio ranges from vascular intervention and cardio-surgical solutions, blood transfusion and cell therapy technology, to medical products essential for daily clinical practice such as transfusion systems, diabetes care, and peritoneal dialysis treatments. Terumo will further strive to be of value to patients, medical professionals, and society at large.

Sponsor Profiles

B | BRAUN

B. BRAUN MEDICAL (INDIA) PVT. LTD.

As one of the world's leading medical technology companies, B. Braun protects and improves the health of people around the world. For 185 years, the family-owned company has been accelerating progress in health care with pioneering spirit and groundbreaking contributions. This innovative strength continues to be the foundation of B. Braun's success today—always with the goal of improving clinical outcomes, cost of care and patient benefits.

63,000 employees live Sharing Expertise worldwide, they make B. Braun a true partner that develops smart solutions and sets new standards. By linking products, services and consulting, the company improves treatment processes and supports medical staff. In doing so, B. Braun always acts with future generations in mind, which is why responsibility for sustainable growth is embedded into all its business processes.

The B. Braun portfolio consists of more than 5,000 products including pharmaceuticals, infusion pumps and systems, surgical instruments, suture materials, dialysis equipment and accessories, disinfection and wound care products.

Since 1984, B. Braun has grown its operations in India manifold with substantial contribution from the three local manufacturing units: Ahlcon Parenterals (Bhiwadi, Rajasthan), the Chennai facility, and Oyster Medisafe (Hyderabad). Besides creating employment opportunities for over 1400 people, these units also help bring global standards to the Indian market.

Baxter

Baxter lead today by putting those insights to work to deliver new, better healthcare solutions and access to care in the communities. Together, we are transforming healthcare with bold innovations that will help us realize our shared promise to improve care for all.

HEALTH WARE

Healthware Private Limited is a premier medical equipment and device sales, service and clinical partner to various leading medical equipment manufacturers from across the globe. With 35+ years of expertise in establishing new medical technologies In India, we have been constantly increasing our reach with over 2000+ installations across various medical establishments in India, cutting across different fraternities like Urology, Neurosurgery, Bariatric, Gynecology and Gastroenterology.

At Healthware, we believe that our primary responsibility is to the users of our products – Patients, Doctors, Nurses, Bio-Medical Engineers and Hospital Owners by increasing efficient clinical outcomes. Healthware is a 100 member strong team which ensures relentless support to all the customers spread across India. We assume ownership for delivering outstanding value proposition to our clients and are committed to the highest standards of patient safety and timely support to the users.

Our vision is to get people back on their feet as early as possible post-surgery. We have therefore dedicated ourselves to bringing state of the art Non-Invasive and Minimally Invasive Surgery Solutions from across the globe and in the process ensure that it is affordable to the common man.

Sponsor Profiles

Medtronic

Further, Together

Medtronic is the leading global healthcare technology company that boldly attacks the most challenging health problems facing humanity by searching out and finding solutions. Our Mission – to alleviate pain, restore health, and extend life – unites a global team of 95,000+ passionate people across more than 150 countries. Our technologies and therapies treat 70 health conditions and include cardiac devices, surgical robotics, insulin pumps, surgical tools, patient monitoring systems, and more. Powered by our diverse knowledge, insatiable curiosity, and desire to help all those who need it, we deliver innovative technologies that transform the lives of two people every second, every hour, every day. Expect more from us as we empower insight-driven care, experiences that put people first, and better outcomes for our world. In everything we do, we are engineering the extraordinary. For more information on Medtronic, visit www.Medtronic.com and follow Medtronic on LinkedIn.

Teleflex®

Teleflex is a global provider of medical technologies designed to improve the health and quality of people's lives. We apply purpose driven innovation – a relentless pursuit of identifying unmet clinical needs – to benefit patients and healthcare providers. Our Core Values revolve entirely around people – from our patients and healthcare professionals to our employees and shareholders, to our suppliers and distributors, to the countless individuals who make up the communities we serve around the world. Our portfolio is diverse, with solutions in the therapy areas of anesthesia, emergency medicine, interventional cardiology and radiology, surgical, vascular access, and urology. Teleflex employees worldwide are united in the understanding that what we do every day makes a difference.

Teleflex is the home of Arrow™, Barrigel™, Deknatel™, LMA™, Pilling™, QuikClot™, Rüschi™, UroLift™ and Weck™ – trusted brands united by a common sense of purpose.

At Teleflex, we are empowering the future of healthcare. For more information, please visit teleflex.com.

Teleflex India is a Great Place to Work-Certified™ company for the Mid-Size Organizations category. Awarded 4 times in a row, this certification acknowledges Teleflex's commitment to developing a High-Trust, High-Performance Culture™ through excellent employment practices.

Sponsor Profiles



Alkem MedTech Pvt Ltd, a wholly owned subsidiary of Alkem Laboratories Ltd, one of India's most trusted pharmaceutical companies, ranked as the fifth-largest listed pharmaceutical firm in the country by market share. As Alkem's first step into the medical technology sector, Alkem MedTech is committed to revolutionising healthcare through precision-engineered, high-risk, and implantable medical devices, along with their accessories. Alkem MedTech's journey begins with a focus on musculoskeletal innovations, addressing critical medical needs with cutting-edge technology. The company's vision extends to building a diverse portfolio that spans multiple medical device segments, cementing its presence as a comprehensive MedTech provider. Aligned with the Government of India's initiative to foster domestic manufacturing and innovation, Alkem MedTech is committed to strengthening India's healthcare ecosystem. By rooting its production capabilities in India, the company aims to contribute meaningfully to the nation's self-reliance in healthcare technology. With a steadfast focus on quality, innovation, and patient-centric solutions, Alkem MedTech strives to set new standards in the global MedTech arena. Leveraging the trusted legacy of Alkem Laboratories, it is poised to become a leader in the evolving world of medical technology.

Alcon

At Alcon India, we harness the transformative power of vision to enhance lives. Our mission is to ensure that everyone, regardless of economic status, has access to top-quality eye care. We offer a comprehensive portfolio of surgical equipment, pharmaceuticals, and consumer products, addressing the full spectrum of eye care needs. Our pioneering spirit is exemplified by the establishment of the first Alcon R&D lab outside the United States, located in Bangalore, underscoring our dedication to innovation and technological advancement.

Our people are the cornerstone of our success in delivering exceptional patient care. We cultivate an outstanding employee experience through initiatives like AGRIMA, our award-winning resource group supporting women associates, and inclusive benefits such as same-sex partner insurance, unlimited sick leave, and holistic wellness programs. Our talent development framework, featuring programs like SAKSHAM and SAMARTH, promotes continuous growth and leadership development.

Alcon India has been honored with numerous accolades, including the Times Business Award and the BIG Health Summit Awards, recognizing our excellence in eye care and innovative medical device technologies. Our Phaco Development and Vitreoretinal Development Programs have trained thousands of surgeons, significantly enhancing cataract and retinal care.

Through our Alcon in Action initiative, we mobilize volunteers to support community needs, from blood donation drives to educational support for underprivileged children. Join us in our mission to "See Brilliantly, Live Brilliantly" at Alcon India.

Sponsor Profiles



MedSkin Solutions Dr Suwelack AG is a company headquartered in Billerback, Germany involved in manufacturing of biological products that help in regeneration and skin care. It operates through 5 global offices internationally with its presence across Europe, USA, APAC through a distributor network.

In India, the company has its India Liaison office located in Gurgaon, Haryana and operates through its commercial partners G R Healthaids Pvt Ltd (GRH). The organisation is specialized in refining and preserving the native properties of active biomaterials, through its unique and proprietary production methods.

MedSkin Solutions Dr. Suwelack AG has a clear and united purpose, to "Advance Regeneration with Science you can Feel". It strives to advance, to never be satisfied with the status quo and to constantly improve people's lives with its solutions.



Zimmer Biomet is a global leader in medical technology, offering a comprehensive portfolio focused on maximizing mobility and improving health. Through innovative products and integrated digital & robotic technologies, we enhance the patient experience by leveraging data, analytics, and AI. With over 90 years of trusted expertise, we are committed to delivering high-quality solutions to both patients and healthcare providers. Our legacy of restoring mobility, alleviating pain, and improving quality of life continues today through a culture of evolution and innovation. For more information on our product portfolio visit www.zimmerbiomet.com.



Health innovation that matters

LivaNova is a global medical technology company built on decades of experience and a relentless commitment to patients. Our products and therapies are used worldwide. We unite to provide hope for patients and their families through innovative medical technologies, delivering life-changing improvements for both the Head and Heart.

LivaNova India Pvt. Ltd is headquartered in New Delhi, India. The organisation was incorporated in India in the year 2015. LivaNova India has a comprehensive solution offering addressing patient and HCP needs in Cardiopulmonary and Neuromodulation for Epilepsy. Since the inception, the organisation has grown, and we are serving customers across India through a strong network of sales, distribution and service teams. We also have a warehouse in Mumbai to ensure smooth supplies to our customers. LivaNova India is among the leading companies in cardiopulmonary and our endeavour is to continue to develop the therapy area by providing clinical education around latest trends in perfusion and cardiopulmonary technologies. LivaNova is also working towards creating awareness on the treatment options available for helping patients with drug resistant epilepsy.

Thank You Partners

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Medtronic
Further. Together

Teleflex®



Alcon



LivaNova
Health innovation that matters



About MTAI

Medical Technology Association of India (MTaI) is an association of global, research based medical technology companies who have made remarkable investments by setting up a large number of R&D centres and manufacturing plants in India and are also deeply invested in HCW skill building. Each year, MTAI members train more than 250,000 physicians and healthcare workers and make them patient ready.


The association's members currently operate 15 large manufacturing facilities and 18 state-of-the-art research and development centers across India.

MTaI is recognized as a veritable think tank in the Healthcare space and collaborates with the government, healthcare professionals and other stakeholders to bring cutting edge research and recommendations to the fore.

Through its ongoing engagement with government stakeholders, MTAI works to streamline regulations, attract foreign and domestic investment, and ensure patient access to quality medical devices. The association upholds ethical business practices and aims to foster an environment where MedTech companies can find a space commensurate to their contributions to healthcare.



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